



June 3, 2014

To Whom It May Concern,

My name is Jon Harbison and I am the General Manager for Harbison Plumbing, Heating and Air Conditioning, Inc, located in Houlton, Maine. I am writing this letter in reference to the Burner Boosters we purchased from your company in the spring of 2013. We purchased four Burner Boosters that we installed in two separate buildings in two schools in Hodgdon, Maine. Two boosters were installed in the Hodgdon High School and two in the Hodgdon Elementary School.

Throughout the 2013-2014 heating season, we kept in close contact with the school bookkeeper to see how the fuel savings were compared to previous heating seasons. The results have been surprising and very favorable. The final figures have not been tabulated, mainly because we live in Northern Maine and we just shut down our heating systems. The school has reported to their Board of Directors that to date, they have saved somewhere between 38 – 48% over last year. This is due exclusively to the installation of the Burner Boosters. Nothing else was changed to either building that would contribute to fuel savings. I might also add that this past winter was the toughest winter we have seen in 20 plus years. In our current economy and continued constraints on Public School budgets and cuts, this is a very welcomed savings to the Hodgdon School district.

Our company did experience a few technical problems with the Burner Boosters, but nothing we were not able to correct immediately or with any expense to the school. We would also add that Eric Lavoie's assistance with these mechanical failures was immediate and without hesitation. Eric, on several occasions, dropped everything to travel hundreds of miles to help us out and stand behind his product. We can't thank him enough for that. During these mechanical failures, the buildings were at no time without heat. Both buildings have dual boiler arrangements and one boiler carried the load while we fixed the malfunctioning unit. Most of the failures were in ordinary burner parts and not necessarily the Burner Booster Box. Eric also supplied us with a complete Burner Booster Box along with some spare burner parts specific to the burner that we were having trouble with. Eric was well aware of the climate that we live in and the urgency to revive a heating system when it goes down. Thank-you Eric from our company and the Hodgdon School District.

In closing, the Burner Boosters installed easily, with Eric's guidance, their "Return on Investment" will be less than the projected 2 ½ year payback time frame, and our customers

are happy, VERY HAPPY. We were challenged at the outset with some very doubting Board Members and local citizens who really questioned whether or not they would see the kinds of savings we were projecting. We left them with their “jaws on the table” when we reported the results. Keep up the good work Eric and your associates, and keep on developing more energy efficient equipment.

Sincerely,

A handwritten signature in blue ink that reads "Jon Harbison". The signature is written in a cursive style with a large, stylized 'H'.

Jon Harbison – General Manager

David A. Harbison, Jr – Owner